



Caterpillar Inc.

December 28, 2020

To: Louisiana Cat

From: Todd Farmer, Vice President, Houston District Manager, Americas Distribution, Service & Marketing

Louisiana Cat Team,

Congratulations to the entire Louisiana Cat team for making safety a priority and achieving record performance in 2020. Louisiana Cat now ranks 5th in lowest Recordable Injury Frequency (RIF) out of 47 Cat® dealers in the US and Canada. Most importantly, your commitment to being aware of your surroundings and focusing on the task at hand has reduced recordable injuries by more than half. You prevented your co-workers from getting hurt.

Improving safety culture remains one of the hardest challenges in our industry. The equipment surrounding us is essential to our lives, but it contains inherent risks to manage. Preventing an injury requires alertness and dedication from everyone on the team. In short, you must genuinely care about the well-being of others and the impact a injury has on a team member and their families.

This year brought unprecedented challenges to the lives of everyone around us. The culture you continue to build at Louisiana Cat is clearly strong and was ready for them. One seemingly small safety metric couldn't make me prouder.

On behalf of Caterpillar, thank you for keeping each other safe. Keep pushing in 2021.

A handwritten signature in black ink, appearing to read "Todd Farmer".

Todd Farmer
Houston District Manager
Americas Distribution, Service & Marketing